

JORDAN & JENNY'S NEWSLETTER

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Kansas City, Missouri

Greetings from Jordan & Jenny ~ December 2009

A Big Revelation

It is almost the end of 2009! Looking back at this year, I can say I am pretty happy where I am right now. This sense of contentment came as a result of a big revelation I had this year. Have you heard of the saying that goes something like this: "It's not about the destination, it is about the journey?" My big revelation was that there's no get rich quick scheme out there so I might as well find something I love to do and enjoy the ride.

Jordan and I bought and sold several properties in 2007 and 2008 and yet we did not become millionaires overnight like how they promised in those late night infomercials. So I modified my goal a bit. Instead of aiming to become a millionaire first and then enjoy my life, I switched the priority around.

At the beginning of this year, Jordan and I decided to settle back into Richmond, Canada. Jordan started his own car electronics installation business. Jordan turned his hobby into a cash machine so he's definitely doing what he loves right now. I took a job with an international company with excellent sales training because I wanted to learn this fundamental skill of business.

This summer, we flew to Kansas City and drove back to Canada. We went to Yellowstone National Park, Mount Rushmore, etc. Then I realized this is what I want for my life, traveling and spending time with my family. Money is not a goal. Money is just a mean for me to achieve what I really want in life. Therefore, I am taking Oprah's advice: "Find a way to make money doing something you love."

And I love doing real estate deals. I love seeing the potential in the worst looking and smelling homes, the excitement of negotiating and getting deals at great prices, etc. I still remember the time when we bought our first investment property, fixing it up and selling it for a chunk of money. I had so much fun shopping for renovation materials, designing the interior and having my family voting on the style of bathroom tiles. We worked together on the property. We argued, we laughed and we had McDonald for lunch sitting on paint cans. Those were the good times. I can definitely see myself doing that five years from now, maybe not the painting the walls anymore but managing the project.

New Course in Life

That's why I am excited to announce that I am officially a BC licensed realtor as of Dec. 1st, 2009. I've interviewed with several different real estate companies and I chose to go with MacDonald Realty Westmar. It is an excellent company with the most listings in Richmond.

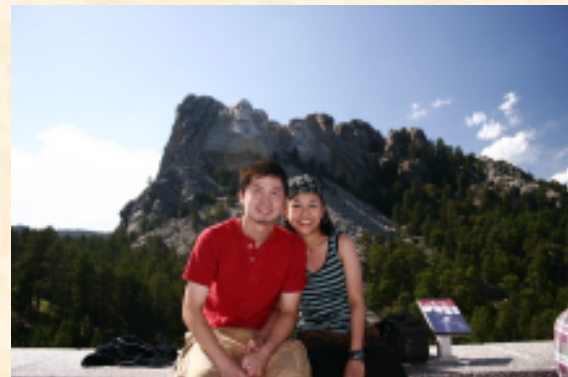
So if you ever need anything in the area of real estate, whether it's your personal residence or your investment properties, I'm here to support you 100%. And of course, if you know of anyone else who is thinking about buying or selling, I ask that you have him or her give me a call.

The most important thing I learn in sales is that it is all about helping the other person get what they want. If you are sincere and you are there to help them get what they want, you'll get what you want too. If your products or your services can provide the solutions to people's problems, then you'll have a thriving business.

Check out Jordan's latest projects at
www.vantagecanada.com

And check out Jenny's current real estate market update here: http://www.macrealty.com/macnews/newsletter.aspx?agent=jenny_chen

We hope you had a wonderful year so far and we wish you an even more awesome year next year!



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